Suffolk University Donor's Report, Fall 1987

Suffolk University

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Message from the President

The trustees, the faculty and I are grateful to the alumni and friends of Suffolk University for their generous support over the past year. Special thanks are due to the officers and members of the Suffolk University Development Council, the phalanx volunteers, to the annual fund chairman and to the Summa chairman who have generously contributed their time as well as their financial support for the University's budget growth and development for Suffolk University.

During 1986-87, Suffolk University received gifts amounting to $2,443,423, up from $2,440,000 in 1985-86. This amount, nearly $1 million was contributed by alumni. Summa membership has grown significantly over the past five years, from 1,495 in 1982 to two hundred fifteen this year. Summa members, who make annual gifts of $1,000 or more, have played a critical role in the University's expansion of educational and financial aid opportunities, renovates its physical plant and further enhances the curriculum.

Foremost among the accomplishments made possible by alumni support is the increase in scholarship support for students. The Thomas Fulham Merit Scholarship Fund and the David Sargent Fellowship Fund, named respectively for the president emeritus and for the dean of the Law School, each now stand at $245,000. These funds have enabled deserving students of exceptional ability to achieve their educational goals. Other endowed scholarships, amounting to $1.8 million raised in recent years, are generating income which keep open Suffolk University's doors of opportunity.

Recognizing the importance of scholarship support to a university whose mission is providing access and opportunity as well as quality education, the board approved an increase of 21 percent in the overall scholarship budget for 1987-88. 35 percent at the undergraduate level, the largest percentage increase of any component in the University's budget. This increase includes two new scholarship programs for undergraduate students: a special scholarship earmarked for minority students, and an innovative loan-scholarship program designed to increase undergraduate student retention. Under this new program entering undergraduate students may receive a University loan as part of their financial aid package. This loan is similar to a conventional guaranteed student loan, except that if the student completes all four years of college and graduates the student's loan is forgiven, in effect becoming a scholarship. This unusual student incentive program has already received national as well as local public recognition and acclaim.

Altogether, over three thousand Suffolk University students receive some form of student aid, from federal, state or university funds, totaling approximately $15 million. Recently, the Student Financial Aid Office completed an informative booklet, "Guide to Financing Your Education at Suffolk University," which describes and explains how to apply for the various types of student aid. Copies of this booklet are available from the Office of Student Financial Aid.

The board and to the University. John Griffiths, DCS'72, a trustee of Suffolk University since 1937 and founder of the University's School of Management, passed away in April at the age of eighty. During his nearly fifty years he had an important influence on the development of Suffolk University. His place as one of six "life trustees" provided for in the University's bylaws has been filled by President Emeritus Fulham. After six years of dedicated and able service as chairman of the board, John S. Howe, DCS'74, asked to be relieved of that responsibility. Trustee James F. Linehan, JD'36, was elected chairman to succeed him. Mr. Linehan, who is also a licensed CPA, is a member of the law firm of Coyne, Hodapp and Linehan and a resident of Lowell. He has been a member of the Board since 1978, when he was elected the first alumni-nominated trustee.

Daniel Bradley, dean of students since 1967, retired in June. He is known to thousands of students and alumni for his attention to their problems and concern for their well being and success. Following an extensive search conducted by a broadly representative committee of faculty, administrators and students, Nancy C. Stoll was appointed dean of students as of September 1, 1987. Dean Stoll has had ten years of experience in student personnel administration holding the positions of associate dean of students at Simmons College and Brandeis University as well as at the College of Wooster in Ohio. She served as president of the Massachusetts College Personnel Association and as National Convention Chair of the American College Personnel Association. We are pleased to attract a person of her demonstrated leader- ship ability and her genuine concern for students to Suffolk University.

Alumni support and encouragement is of great help to me, to the vice presidents, to the deans, to the faculty and to the trustees as we strive to build and develop Suffolk University, to serve its students and to achieve for it the recognition it deserves.

Daniel H. Perlman
President
Once again, my most sincere thanks to everyone involved in the enterprise of Suffolk University.

Joseph M. Kelley
Vice President for Institutional Advancement

Report of the Vice President/Treasurer
Year Ended, June 30, 1987

Each of my years at Suffolk University has brought new challenges and rewards. This year's biggest challenge has been balancing the budget. For the decade 1982-1992, the eighteen-year-old college applicant pool is expected to decline by forty-two percent in the Northeast. This has resulted in enrollment declines in the School of Management and College of Liberal Arts and Sciences. Consequently, we were faced with revenue shortfalls this year. However, thanks to the diligent efforts of the deans, department heads, and the budget director, we were able to balance the budget without using any reserve funds. The decline in the applicant pool will necessitate continued diligence and innovation in our budgeting process and the continued support of alumni and friends.

To assure favorable enrollment by attracting and retaining students, Suffolk University must continue to offer rewarding instruction of the highest quality. Therefore, we must try to offer competitive salaries. We must also offer improved and expanded facilities to remain competitive with schools with large and well-endowed physical plants. We have spent considerable time and effort in maintaining and remodeling our buildings. This is no easy task since the buildings are fully utilized day and evening all year round. Improvements and acquisitions in recent years have included installing a wheelchair lift in the Archer Building, providing a new HVAC system in the inner core of the Donahue Building, constructing an additional moot courtroom in the Donahue Building, replacing windows and improving heating, ventilating, and air-conditioning (HVAC) in the Fenton Building, and purchasing an energy monitoring and control system for the Sawyer Building. Our energy management efforts during the past two years and reduced unit costs have resulted in energy savings of 21%. This year's major renovations included replacing our telecommunications system, upgrading our two Prime 9950 computers to 9955 Mod II's (which has greatly increased our CPU capacity), installing air-conditioning in the Auditorium, and completely renovating the science facilities on the 5th and 6th floors of the Archer Building. The cost of this year's renovations approached $3 million, which was funded through a loan from the Massachusetts Health and Educational Facilities Authority. The science renovations include a new cold room, new plumbing, electrical HVAC, door frames and doors, chalkboards, laboratory furniture, and lighting fixtures. If you haven't done so already, I hope you will visit our new state-of-the-art science laboratories, which have increased our teaching capacity and will undoubtedly attract more science students.

The renovation of the science facilities was the last major renovation in a five-year facilities plan developed by our architects, bringing the total investment to 99% of the high standards. However, even with the science renovations behind us, the envisioned improvements in Suffolk University facilities are far from finished. Desired projects include construction of a Student Services building on the Ridgeway site, renovation and expansion of the 28 Derne Street Building (known to many of you as "Conda's" or "Brindle's" Cafe), and renovations of the 56 Temple Street building and the C. Walsh Theater. There is merit in all of these projects, but financing them will be most challenging. We must meet this challenge, however, because we need to offer attractive facilities to assure the highest possible quality of student life.

At the same time, the administration is very sensitive to the need to offer competitive salaries so that Suffolk University can attract and keep faculty and administrators of the highest caliber, which will also attract and retain students. This poses financing challenges as well. However, with a combination of prudent fiscal management, improved facilities, the continuing excel-

Suffolk University Statement of Current Unrestricted Funds:

<table>
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<tr>
<th>Year Ended June 30, 1987</th>
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<tbody>
<tr>
<td><strong>CURRENT FUND EXPENDITURES</strong></td>
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<tr>
<td>Tuition &amp; Fees</td>
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<tr>
<td>Instruction</td>
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<tr>
<td>Institutional Support</td>
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<tr>
<td>Other Deductions</td>
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<tr>
<td>Academic Support</td>
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**CURRENT FUND EXPENDITURES AND OTHER DEDUCTIONS**

<table>
<thead>
<tr>
<th>Public Service</th>
<th>$32,384,525</th>
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<tr>
<td>Expended for Plant Facilities</td>
<td>92%</td>
</tr>
<tr>
<td>Scholaships &amp; Fellowships</td>
<td>8.5%</td>
</tr>
<tr>
<td>Transfers Among Funds</td>
<td>37.3%</td>
</tr>
<tr>
<td>Student Services</td>
<td>9.6%</td>
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<tr>
<td>Operations &amp; Maintenance</td>
<td>15.0%</td>
</tr>
<tr>
<td>Academic Support</td>
<td>13.4%</td>
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</tbody>
</table>

**CURRENT FUND REVENUES**

<table>
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<tr>
<th>Source</th>
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<tr>
<td>Investment Income</td>
<td>$32,384,725</td>
</tr>
<tr>
<td>Private Gifts &amp; Grants</td>
<td>9.6%</td>
</tr>
<tr>
<td>Endowment Income</td>
<td>1.5%</td>
</tr>
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<td>13.4%</td>
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</table>

A university training is the great ordinary means to a good but ordinary end: it aims at raising the intellectual tone of society, at cultivating the public mind, at purifying the national taste, at supplying true principles to popular enthusiasm and fixed aims to popular aspiration, at giving enlargement and sobriety to the ideas of the age, at facilitating the exercise of political power. . .
When Dean David Sargent asked me to succeed Tom Dwyer, JD’70, as the Annual Fund Chairman for the Law School, I was both flattered and nervous. Under the able leadership of my predecessor, the Annual Law Fund reached new heights. Well, I am pleased to report that 1986-1987 has also been a banner year. A record 215 Summa members and 2,700 Law School alumni/ae donors are realizing the need to make it available to future students.

My first-year concerns have subsided and I am honored to chair the 1987-1988 Annual Law Fund. I am confident that we can continue the growth of Law School alumni/ae support.

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John E. Dick
Bernard G. Ferguson
Horace N. Formicelli
William J. Lafay
Thomas E. Lenn
Roy C. Papalia

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Lea A. Grenzlie
Harry M. Lack
Jerome A. Pobatni

1936

Alfred A. Akleskie
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Edward H. Liberatore
Thomas M. Newth
Anthony Sorra
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H. Edward Snow
Millard H. Tihen

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Paul J. Leahy

1939

Geasen L. Aytch, Jr.
Salvatore J. Basile, LL.M. ’92
continued on page 4

Message from the National Chairman

Brian T. O’Neill, JD’71
National Chairman, Annual Law Fund

The resounding success of the 1986-1987 annual fund campaign for the Law School, College of Liberal Arts & Sciences and the School of Management is due to you. Alumni/ae giving is extremely important to this University and it will become even more so in the coming years. As graduates, we have experienced the benefits of a first-class education and realize the need to make it available to future students. Special thanks are extended to all of the annual fund volunteers, especially Paul A. DiPierro, B.A.’75 and Brian T. O’Neill, JD’71, without whose leadership we wouldn’t have been nearly as successful. Your continued support is very much appreciated.

Robert W. Long, B.S.B.A’75, M.B.A’82
Director of Alumni Development

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continued on page 4
Members of Summa
As the word summa denotes academic achievement of the highest distinction, by extension, summa can also mean leadership and outstanding example. Suffolk University has chosen to recognize as members of Summa those alumni/ae and friends who make gifts of $1,000 or more annually. Patrons of Summa is the title conferred on those donors of the past and present whose lifetime contributions to Suffolk University reach or surpass $50,000.

Michael and Rachel Albert
Theodore J. Baldwin, JD '59
Richard W. Banker, Jr.
John B. Bancroft, DA '66
Rosalind K. Barnard
Luke W. Barr
Theonis E. Baskin, Jr., JD '56
Andrew L. Bassett, Jr., BSB '72
William D. Bassett
Benjamin I. Bassett, BSB '66
John N. Bean, Jr.
Charles C. Bean, BSB '54, JD '73
Thomas J. Bean, Jr., BSB '61, JD '74
Teresa Stern Bextorfer, BA '51 and Bernard Bextorfer
Warren G. Briggs
James T. and Joan D. Bruno
Berry Brown and Ellen Shapiro Brown, JD '83
The Honorable E. Floyd Brown, JD '38 and Muriel L. Brown
The Honorable Matthew Brown, HON '93
William R. Brown and Jane Brown
Paul V. Buckley, BA '51, JD '63
Frankie D. Burke, JD '70
Charles Burke, JD '63 and Sylvia Burton
The Honorable Lawrence C. Cameron, JD '51, HON '97 and Barbara Cameron, JD '97
J. Michael Cantone, Jr., JD '71 and Ann Cantone
Michael R. Capella, JD '99 and Robert F. Capella
Dorothy A. Capra, JD '59, HON '87 and S. Anthony Capra
Melvina J. Cheney, BA '70 and Collete L. Cheney
Edward and Lois Colley
Norman N. Connolly, Jr., JD '52 and Rita R. Connolly
Leo and Helen Corrassan
Robert C. Cronin
Joseph D. Cronin
John D. Cronin, Jr.
Michael A. Doherty, Jr., BSB '73
William J. Doherty, Jr., BSB '73
The Honorable Kathleen Ryan Dacey
E. George Daher, JD '61 and Georgette Daher
Michael A. D'Avolio, JD '53
Eugene and Lois Colley
Melvin J. Cheney, BA '50 and Colette Gianforti
Lawrence C. Moulter, JD '80
The Honorable Walter H. McLaughlin, Sr., JD '70, HON '93
Eric A. Nissen, JD '74
Richard F. Leahy
John J. O'Day, Jr., JD '73
L. G. O'Leary, BSB '50, JD '57 and Kathleen O'Donnell, MA '78
Bernard Johnson, JD '73
John M. Lynch, III, JD '69
Ivan Raymond Lynch, Jr.
John M. Lynch, III, JD '69
Francis A. Evans, BSB '50
Thomas J. Dunlavey, BSB '70, MBA '72
Armen DerMarderosian, BA '58, JD '60
Richard T. Finigan, BSB '61
Use M. Fang
Thomas J. Galligan, JD '57
Barbara Johnson, JD '73
John J. Gardner, JD '31
The Honorable Charlotte Anne Garriot
John J. O'Day, Jr., JD '73
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James J. Gillis, Jr., JD '68
Florian Rahmel-Goldmann
Joe Grillot
Thomas F. Healy, JD '79
James J. Gillis, Jr., JD '68
George W. Hislop, BSB '74
James M. Brown, BS '78
Marie T. Buckley
John P. Casey, FCA, BSB '67, MBA '73
Bonnie Buckley
Thomas J. Olice, BSB '72, JD '75
John P. Casey, FCA, BSB '67, MBA '73
John F. Coughlin
Thomas J. Dunlavey, BSB '70, MBA '72
Annette Pulham
Thomas J. Gallagher, Jr., HON '72 and Patricia Pulham
Thomas F. Healy, JD '79
Robert F. Hochberg
Alan P. Hochberg
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L. G. O'Leary, BSB '50, JD '57 and Kathleen O'Donnell, MA '78
David G. Murphy, JD '90
Robert P. Doherty, BSB '72
Richard A. Gaggelis, JD '90 and Andrea W. Gaggelis, JD '90
Rebecca C. Garland
S. Sidney Stoneman
John S. Howe, HON '74
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Robert A. Gusick, Jr.
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Cheryl S. Gump, JD '81
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Henry C. Brengel, Jr.
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Heather L. Sisson
John J. Gardner, JD '31
The Honorable Benjamin Gargill, Sr., JD '30, HON '71, HON '77
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John H. O'Donnell, MA '78
Kathryn O'Donnell, MA '78
L. Kirk O'Donnell, JD '75 and Lillian R. O'Donnell
David R. MacKay, JD '70
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Maria T. Buckley
Phonathon Volunteers: 1986–1987

Other Ways Of Giving

There are ways other than cash or transfer of securities to make gifts to Suffolk University. (NOTE: Gifts of securities should always be sent by registered mail to F. X. Flannery, Vice President/Treasurer, Suffolk University, #8 Ashburton Place, Boston, MA 02108.) These methods of giving include gifts-in-kind, annuities, and bequests.

Gifts-in-kind include libraries, art works, real estate, or other items which can be retained or sold for the benefit of the University. Prospective donors of gifts-in-kind should first confer with the Vice President for Institutional Advancement or the Vice President/Treasurer regarding the usefulness and appropriateness of the intended gift.

Suffolk University Board of Trustees

James P. Linnane, Esquire, Chairman
Jeanne M. Hession, Esquire, Vice Chairperson
Daniel R. Perlman, Ph.D., President
Francois X. Flannery, Vice President/Treasurer
Joseph B. Shanahan, Jr., Esquire, Clerk
Thomas J. Brown

Annuities create a method of making a substantial gift to Suffolk University while retaining the use of some annual income for one’s own and/or one’s beneficiary’s lifetime, with considerable tax benefits. Again, prospective donors of annuities should confer with their personal financial advisors.

Bequests are a very attractive method of associating one’s name with a university in perpetuity. Graduates and friends who are considering including Suffolk University in their wills should confer with their own attorneys as well as with officers of the University.

The Hon. Lawrence L. Cameron
Dorothy A. Caprera, Esquire
John P. Chase
John M. Cocco
Robert B. Crowe, Esquire
Robert P. Edson
Thomas A. Fulham
Vincent A. Frangipane
Paul T. Smith, Esquire
Thomas R. Walsh
Harry Zohn, Ph.D.

Trustees Emeriti

Rexford A. Bristol
Joseph P. Graham, Esquire
The Hon. G. C. Seybolt
continued on page 16
Other Ways of Giving, (continued from page 15)

Law School Alumni Association Board of Directors 1987

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Gary C. Crossen, JD'77
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James H. Fagen, JD'75
David S. Gorman, JD'83
Susan Howard, JD'81
John D. Hughes, JD'74
Dennis M. Duggan, Jr., JD'78
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David S. Grossman, JD'83
Susan Howard, JD'81
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Steven E. Kramer, JD'79
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S. Catherine Longley, JD'83
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Be Sure to Return Data for Alumni Directory!

Work on the Suffolk University Alumni Directory is underway. All alumni should have received a request for the essential information required to assure complete data in the new directory tentatively scheduled for release in May/June 1988. We sincerely hope that everyone has replied.

Publication of the directory will be handled by Harris Publishing Company of White Plains, New York. This company is the sole authorized agent for the production and marketing of the directory, and assumes all financial obligation, including the compilation, editing, billing and distribution of the volume and will cover its costs through individual book sales to alumni only. This plan will assure the publication of a professionally compiled volume.

During the next several months alumni will be contacted by telephone for verification of the information to be printed in the directory. At that time, and at that time only, they will be asked if they wish to purchase a copy. The number of directories printed will be based on the number of advance orders received via the phone calls.

Alumni who have not returned their questionnaires and are not reached by telephone by the Harris firm will be listed in the directory with the information provided by Alumni Records if the address is current. Be sure to complete your own information and send it in right away! Thank you.

Every effort has been made to check each name in this publication several times by several different readers at various stages of production. With such extensive lists of donor names, however, some errors may have escaped us. Please let us know if your name has been inadvertently omitted or misspelled.

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