University Dedicates Ballotti Learning Center

Suffolk University dedicated its learning center in memory of Geno A. Ballotti, the late director of the Boston Foundation, on Wednesday, October 19.

Honored guests for the dedication of the Geno A. Ballotti Learning Center included Ballotti’s widow, Mrs. Geraldine M. Ballotti, and the Ballotti family.

President Daniel H. Perlman welcomed the guests at the ceremony in the Center in the Archer Building.

Suffolk’s learning center was established in 1980 as a means of sharpening student study skills. It has developed programs designed to serve the entire academic community of the University, offering services for students, faculty and staff.

Suffolk received a $100,000 challenge grant from the Boston Foundation in September of 1985. Since then, the University has raised some $333,000 from corporations, foundations and interested alumni to meet the three to one challenge.

The grant has aided the University in maintaining the quality of services now provided by the learning center and to create further supportive programs as they become feasible.

"Geno Ballotti’s commitment to education in providing opportunities and encouragement to people of all statures and in all walks of life was so exemplary and inspirational to us that we chose to honor this distinguished Bostonian by dedicating our learning center in his memory," President Perlman observed.

Perlman noted that Ballotti “devoted his life to helping people gain a foothold on America’s ladder of opportunity. He was a friend and counselor of Suffolk University.”

The son of Italian immigrants, Ballotti was born during the depression in Colorado, grew up in an orphanage outside Chicago, and worked his way through college, eventually earning a master’s degree in American studies at the University of Wyoming in 1955.

A teacher and Army veteran before coming to Boston with his family in 1961, he spent 15 years as managing editor of Daedalus, the journal of the American Academy of Arts and Sciences, before being appointed director of the Permanent Charity Fund in 1979.

continued on page 6...
Demographic Projections for Educational Planning: Lessons for the 1990’s,” conducted by economist Carol Frances for a Ford Foundation symposium on demography and higher education. Ms. Frances, formerly with the accounting firm of Coopers and Lybrand, has worked with the Association of Urban Universities and other higher education organizations and is arguably the best higher education economist in the country.

She reminds us that the forecasts of college enrollments made at the beginning of this decade predicted aggregate college enrollment declines of 15 percent or more between 1980 and 1994, based on the decline in the number of young people already born who would reach “college age” in those years. Declines in this age group were projected up to 40 percent in the Northeast and over 20 percent nation-wide. Up to now, the national experience with college enrollment has not followed this forecast. Although the number of 18 to 24 year-olds has declined by nearly 10 percent since 1980, college enrollments have gone up by nearly 4 percent overall.

There are several reasons why college enrollments have not followed the demographic decline. One reason is that even though the number of “college age” students decreased since 1980 as predicted, a higher percentage of this age group have enrolled in college. The second reason for the overall increase is the higher enrollment of older or “non-traditional” students. An analysis of this unanticipated enrollment increase reveals that there are some major changes underway in American higher education. It is interesting to note that Suffolk University has been at the forefront of some of these changes.

Since 1980, part-time college enrollment has grown almost four times as fast as fulltime enrollment and accounts for almost three-fourths of the increase in total enrollment. The vast majority of the new or non-traditional students are women. Frances reports that women accounted for 98.4 percent of the increase in enrollment. In 1970 there were one and a half times more men than women in college. Today more than half are women. Among part-time students, women are in a considerable majority. Especially noteworthy is the increased enrollment of women age 35 and older, a growing number of whom are now enrolled full-time.

Graduate enrollment has grown faster than undergraduate enrollment in the 1980’s and upper division enrollment has grown faster than first-time freshman enrollment, which has, in fact declined. Evidently more people than anticipated are returning to complete previously interrupted degrees and to get graduate degrees.

Frances reports that 80 percent of the increase since 1980 is accounted for by minority students (especially Hispanic and Asian) and by international students. Regrettably, the aggregate college enrollment of blacks decreased over this period, as has been reported in the Chronicle of Higher Education and elsewhere. The enrollment rate of black and Hispanic students is only about half that of white students.

In using this data to project future college enrollment, Frances observes that “whether college enrollments increase, hold steady, or decline in the 1990’s depends very heavily on whether the gap in college-going rates between white and disadvantaged minorities is closed 0, 20, 50 or 100 percent in 5, 10 or 50 years.”

Furthermore, enrollment projections are influenced by our estimates of the percentage of people over age 35 who may enroll as students. She observes that an increase of one half of one percent in the college going rate of the 35-and-over age group would mean an aggregate increase of 500,000 students.

The implications of this study for Suffolk University and other urban universities are striking. If we rely only on “traditional” college students to fill our entering classes, we are apt to experience enrollment declines over the coming decade. On the other hand, if we are successful in recruiting and retaining non-traditional students our classrooms will be full. The opportunity and challenge exists to develop programs to meet the educational needs of these students.

We know from this study that the potential exists to counter the demographic projections of a continued decline in the

continued on page 3
SOM Establishes Management Development Center

Suffolk University’s School of Management has established a Center for Management Development designed to provide non-credit continuing education and training programs to the corporate, non-profit, government and professional communities.

Dr. Richard L. McDowell, dean of the school, announced that James M. Freedman will direct the center, which will complement the educational and training resources of employers by offering seminars, workshops, certificate programs, conferences and executive briefings. These will be held both at Suffolk University and at on-site corporate training facilities.

Before coming to Suffolk, Freedman was assistant director of corporate training and education for the Center for Management Development at Bryant College in Smithfield, R.I. He served as a program consultant to the Tech Council of Rhode Island and appeared as a guest commentator on WJAR-TV for issues related to management training and development.

Freedman is president-elect for the Rhode Island chapter of the American Society for Training and Development. He holds a bachelor of arts degree from Holy Cross College and a master in business administration degree from Bentley College. He served as a U.S. Peace Corps volunteer in Korea and also has been director of consulting services for the School of Executive Education at Babson College.

Programs dealing with distribution warehousing, order picking and packing, inventory control, technique, marketing, and design, implementing and managing a superior customer service program will be held.

"Professional managers know that their employees need recharging from time to time to renew energies and learn the latest purchasing techniques and share ideas and problems with their peers, Freedman said in explaining the center’s goals. "Professional continuing education and training, especially in business, is no longer a luxury. It’s a fundamental component of employee development.""

"And that’s what we’ll be doing throughout the year at Suffolk University’s Center for Management Development," he said.

New Dean continued from page 1

A native of New York and graduate of St. John’s University, Jamaica, New York, with a bachelor of arts in history and a master of arts in African history, Dean Dennis has been associated with higher education since 1967. She has developed long-range strategies for Georgetown and has extensive experience in marketing, financial aid, recruitment and admissions program.

During a 10-year tenure as associate dean of Georgetown University Dental School, Dennis directed the market research, recruitment, admissions and financial aid programs as well as developing long-range enrollment management and strategic plans.

Her duties also included designing publications, conducting institutional research programs for admissions, financial aid, retention and alumni programs. In addition, she conducted student counseling programs and initiated and implemented student job placement programs.

Dennis will begin her duties on a full-time basis February 1 but will be here part-time prior to that. Dean Joseph H. Strain, acting dean of enrollment management, will continue in the post until Dennis moves in full-time.

Dean Dennis and her husband Russ V., a pilot for Northwest Airlines, are the parents of two daughters, Jenelle, 10 and Lauren, 2.

Blumenson Awarded Fulbright Grant

Law School Prof. Eric D. Blumenson has been awarded a Fulbright Grant to advise the University of Punjab Law School in Lahore, Pakistan in establishing a legal clinic.

Blumenson, director of the Suffolk Volunteer Defender Program, will be in Pakistan for three months during the spring semester while he is on sabbatical leave from the law school.

A Phi Beta Kappa graduate of Wesleyan University with a bachelor of arts degree, he received his juris doctor degree from Harvard University Law School. He is a member of the Massachusetts, Washington State, and California bar. He began his career as an attorney with the Seattle-King County Public Defender’s Office, later was an associate with the law office of Zalkind & Zalkind in Boston before joining the Suffolk faculty.
The University wants to continue to offer some aspects of the Tax Reform Act of 1986 which greatly exceed the rate of general usage some plans. Tuition benefits for graduate courses that would qualify you for a new trade or business remain taxed. Clearly, courses taken leading to a law degree are subject to taxation. Other courses will be reviewed for determination on taxation. You will be notified if your tuition benefits will not be taxed.

— Judy Minardi —

**Question Box**

Q. What is the University’s policy on school closing because of bad weather? How do I find out about closings?

A. Occasionally, when the weather is bad, school is closed for public safety reasons. The announcement of any closing is made on several different radio and television stations in greater Boston, Rhode Island and New Hampshire. Those stations are:

<table>
<thead>
<tr>
<th>WODS</th>
<th>WMJX</th>
</tr>
</thead>
<tbody>
<tr>
<td>WJDA</td>
<td>WRKO/ROR</td>
</tr>
<tr>
<td>WEEI</td>
<td>WTAG/WSRS</td>
</tr>
<tr>
<td>WBZ</td>
<td>WSN</td>
</tr>
<tr>
<td>WORC</td>
<td>WBCN</td>
</tr>
<tr>
<td>WICE</td>
<td>WFEA/ZID</td>
</tr>
<tr>
<td>WVBF</td>
<td>WHDH</td>
</tr>
<tr>
<td>WPRO</td>
<td>WCVB-TV</td>
</tr>
</tbody>
</table>

If you hear that day classes have been cancelled at Suffolk University, this means that faculty and administrative offices have also been closed and that you will be paid for the day but not expected at work. If the announcement is that school will have a delayed opening, you will be expected at work. If you cannot report because of commuting difficulties, call your supervisor; the day will be charged to vacation or personal time.

Should we have any snow days this winter, you should record them on your time sheet as holiday time. To avoid confusion, though, next to the “Holiday” space on the time sheet, write in the word “Snow.” If you have any questions, please call the Personnel Office at extension 8415.
Pat Walsh, editor of the Suffolk University Magazine — She was one of eight returned Peace Corps volunteers who read from their journals during ceremonies at the JFK Library Nov. 20 to mark the opening of a repository for the journals of Peace Corps volunteers. Walsh, a volunteer in Iran from 1962-64 and staffer in Morocco from 1965-67, read excerpts from a Boston Globe series she wrote about experiences in Iran.

John Sullivan, Sociology — The American Institute of Aeronautics and Astronautics selected Sullivan to be part of a human factors team at a symposium sponsored by the FAA and NASA. The task of the group, which included professionals from here and abroad, is to produce a report for the FAA as a guide in the area of research and development activities and funding for the National Airspace System into the 21st century.

Pat Yates, Career Services/Cooperative Education — She will participate in the year-long Management Institute for Women in Higher Education sponsored by Higher Education Resource Services. Yates was nominated by President Perlman to take part in the prestigious institute which offers a series of forums and workshops in the areas of management, finance, computers, strategic planning and career development.

Derek W. F. Coward, executive in residence and associate professor of business, SOM — He’s winning a reputation as one of the top over 50 distant runners in these parts. He won the senior division in the Cambridge 10 kilometer race and followed that up by topping the over 55 age group in the Governor’s five-mile race in downtown Boston, organized by the Office of Elderly Affairs. He also copped the senior division title in the Heartbreak Hill race.

Marin R. Scordato, Law School — Scordato has been appointed a member of the American Bar Association (Young Lawyers Division) Committee on Law and Media. Scordato has also been admitted as an academic member of the American Intellectual Property Law Association.

Benson Diamond, business law, SOM — Diamond was reelected to his fourth term as the town of Canton’s member of the Blue Hill Regional Vocational High School board. It was the first time board members had to run in all nine towns of the district.

Richard M. Perlmutter, Law School — He served on a panel that discussed Alternative Dispute Resolution which was presented by the Mass. Bar Association. Perlmutter spoke on Arbitration of Commercial Disputes. The discussion was moderated by second-year law student Joshua S. Tracey.

Margaret Collins Weitz, chairman of Humanities and Modern Languages — She was one of 150 scholars invited to participate in the Shakespeare Institute at Avon. Her article, “Women and Culture and Politics,” appeared in a recent issue of Signs, published by the University of Chicago Press.

Warren Briggs, CIS, School of Management — He’s been elected a trustee of the New England Regional Computing Program, a consortium of 65 colleges and universities devoted to academic and administrative applications of computer technology. He has also been elected to chair the College of Artificial Intelligence within the Institute of Management Science.

David G. Tuerck, Economics — He chaired a panel on economic methodology at the first national conference of the National Association of Scholars in New York City which discussed “Reclaiming The Academy: Responses to the Radicalization of the University.”

Joseph P. Vaccaro, Marketing — He co-authored a manuscript that will appear in the Journal of Media Planning in December entitled “Switching Media and Retail Sales.”

Tom McMahon, Law School — Prof. McMahon has been appointed to the board of directors of the Foundation for International Human Rights, Inc. This foundation helps promote the UN charter and the International Bill of Human Rights of the United Nations through the media and academic institutions.

Kathi Maio, reference staffer, Sawyer Library — She has just had a book, Feminist in the Dark; Reviewing the Movies, published by The Crossing Press. It contains a collection of her reviews of recent movies dealing with women in film in the eighties.
Suffolk Hockey Team 6-0 At Exam Break

Suffolk University’s hockey team is off to the best start in the nine-year history of hockey as a varsity sport. The Rams, under third-year Coach Peter Saggese, are 6-0 at the examination and holiday break.

Led by the blazing play of sophomore forward Brian Horan of Somerville, the Suffolk sextet has conquered all of its opponents to date, a number of them in convincing fashion.

Horan, an extremely quick 5 foot 9 inch skater, has scored 19 goals in the six victories, recording the hat trick or better five times. He’s also handed out five assists.

Right up there with the explosive Horan is his linemate and former Somerville High teammate Russ Rosa, who has 10 goals and 12 assists.

Horan’s feats against Assumption and Skidmore College (seven goals and two assists) earned him the Eastern College Athletic Conference’s Player of the Week for the first official voting last week.

When Division III pre-season ratings came out this fall Suffolk was not considered highly in the analysis but now they are up there right behind perennial power Southeastern Massachusetts University and St. Michael’s.

The Rams opened their season with a 4-2 victory over Worcester Poly Tech and followed up with a 6-4 triumph over Stonehill and a 10-2 decision over Southern Maine. Then came another easy 9-3 win over Worcester State. The Rams fought off a late Assumption rally for a 6-5 victory and just before the examination break took the measure of Skidmore College, 9-6.

Horan’s amazing goal-scoring spree went as follows: 2 against WPI, 3 against Stonehill, 4 in the Southern Maine win, 3 each against Worcester State and Assumption and 4 in the Skidmore win.

“Brian is really a Division One player,” enthused Saggese. “He could play for any team. He could be the outstanding player in the division this year.”

But Saggese was quick to note some of the contributions by other players. He’s alternated three goalies and all have been effective. Jim Ignazio of Cambridge has 2.5 goals against average, Phil Imbrescia of Everett is 4.5 and Matt Bannan of Hull is 4.0.

Saggese also cited the efforts of a sextet of new freshmen, Matt Mansfield of Arlington, Scott Cutliff of Randolph, Derek Prather of Randolph, and Mike Cotter, Bob Piracini, and Tim Sullivan all of Somerville.

There’s little doubt that Saggese feels the Rams are for real this season. “It seems after every win some people ask who did we beat but nevertheless we keep winning and that’s the important thing.”

The Rams will get some stiffer tests when they resume competition Jan. 7 against Fitchburg State and after that will be going up against the likes of St. Michael’s, Curry, Bentley, Tufts and SMU.

New Employees

Ana Andrade of Roxbury, D.P. asst., Institutional Advancement.
Kathleen Barber of Westwood, director, Law Placement.
Christina Boyd of Boston, staff asst., Physical Plant.
Robin Brewer of Hingham, office secretary, Law Faculty.
Angela Davis of Boston, office secretary, College Admissions.
Elizabeth Diamond of Boston, nurse, Health Services.
Helen Doherty of Somerville, office secretary, Law Faculty.
Lori Dougan of Somerville, office secretary, Law Placement.
James Freedman of Holliston, director of Professional Management Development, School of Management.

Robert Hopfenberg of Brookline, staff secretary, Education & Human Services.
Kostula Kiriazis of Brighton, office secretary, Dean of Students.
Michelle Larocque of Middleboro, office secretary, Law Placement.
Zewditu Makonnen of Brookline, eve/weekend supervisor, Sawyer Library.
Noreen O’Brien of Dorchester, office secretary, Graduate Admissions.
Michael Power of Boston, operator, Switchboard.
Michael Sullivan of Roslindale, plumber II, Physical Plant.
Rose Wright of Dorchester, asst. director, Learning Center.

Balotti Learning Center

continued from page 1

Under his leadership, Ballotti expanded the number of trustee banks and increased the foundation’s assets to $100 million, not only strengthening the fund’s financial base but broadening the involvement of both the public and private sectors in its charitable objectives.

The Boston Foundation, formerly the Permanent Charity Fund of Boston, is a public charity under which any donor may make a gift of bequests of any size for the good of the community. It was established in 1915 and is managed by its trustee institutions. Since its first grant was awarded in 1917, it has donated nearly $100 million to worthy institutions and programs.
Potpourri

By Lou Connelly

It seems like just yesterday that Biology's Arthur West and a few cohorts set up the Robert S. Friedman Field Station 320 miles up the road in Edmunds, Maine on the shores of Cobscook Bay. But it was 20 long years ago. And to mark the occasion, West and some science colleagues journeyed the 320 miles with some 26 freshman biology majors over the Columbus Day weekend. "We've come a long way since that summer when we opened with a 24-foot renovated house trailer and just tents to sleep in," recalled West the other day. The facility, which includes a main, all-purpose building with a fully staffed kitchen, 14 cabins, four lab classroom complexes and office/library center and a pair of boats. Over the years it has hosted hundreds of students, teachers and senior citizens and this year, for the first time, was used as a presidential polling place for Edmunds voters on Election Day. It was the perseverance, patience and hard work of West and colleagues that made Cobscook the success it is today...

The 1988-89 edition of Who's Who in America includes the following from Suffolk: President Perlman, Dean Michael Ronayne, Emeritus Prof. Ed Hartmann and Biology Chairman Art West... Upcoming sabbaticals have been granted to Agnes Bain of Government, Arthur Chiasson of Modern Languages, Frank Feldman of Physics, Bette Mandl of English and Paul Korn of the Counseling Center... Add Korn to the growing list of runners at Suffolk. He ran and completed the New York City Marathon on Nov. 6... Govt. Prof. John Berg recently received one of 10 Congressional research grants awarded by the Dirksen Congressional Center. The grant supports research on

One of the highlights of the fall semester was the appearance on campus of WBZ-TV's Vice President and General Manager John Spinola. He spent the entire day here sharing his expertise with journalism and communications students to mark the merger of the Speech and Journalism departments. Spinola was joined by reporter Andy Hiller and News Director Stan Hopkins for the afternoon session. The visit was arranged by Presidential Exec. Asst. Nat Caliendo, who grew up with Spinola in Peekskill, N.Y. and is a cousin of the Channel 4 exec. Wisten

"The Congressional Black Caucus Budget and Black Leadership in the House of Representatives."...

And a SUN beam on Bernie Meyler of Accounting, proud grandfather of Robert Bernard Meyler, born Nov. 2. Dad, Stephen Meyler, is a SOM alumnus... Back from Snowbird, Utah where he attended the annual conference of University and College counseling center directors is Ken Garni. He chaired a workshop on "Legal Issues Facing Counseling Center Psychologists: A Case Approach." He was also elected president-elect and will begin his term as president at the conclusion of the 1989 conference in Philadelphia... Cleveland Charles has been promoted to associate director in the Ballotti Learning Center and Rose Wright has joined the staff as assistant director. Director Susan Thayer was a panelist at the National Conference on Student Retention...

From the School of Management, Nancy Clemens Croll, director of academic computing, has been elected to a three-year term on the board of directors for the Northeast Region of the Association of Academic Affairs Administrators... Over in Career Services, Genie Coe has been named to the executive board of the Massachusetts Education Recruiting Consortium and the Massachusetts Association of Women Deans, Administrators and Counselors. And new director Paul Tanklefsky made a presentation "Removing the Mystery Around Transferable Skills" at the Massachusetts College Personnel Association's Fall conference...

The Suffolk Law Review recognized the contributions and assistance of Law Library Director Ed Bander presenting him with its annual award at the Fall dinner at the Great Hall in Quincy Market... Kudos to Baseball Coach Joe Walsh who has just been named winner of the Cambridge YMCA's Volunteer of the Year...
POTPOURRI
continued from page 7

Award for his work in organizing the corporate basketball league there... Marie Tangney, secretary in the Moot Court, has been chosen by members and directors of the Mass Paralegal Association to serve as editor of the Association's newsletter, Viewpoint.

It's a page in history now but for Suffolk senior Gregory Kaynakian the Democratic convention in Atlanta last summer was something he'll long remember. Kaynakian was one of 300 students from throughout the nation who took part in seminars held on location. Other Suffolk students who attended the convention included David Bailey, Daniel Boisvert, Gina Gaffney, Ann Graglia, Patricia Jankowski, Michael Scotti, Deborah Silva and Richard Teahan... Government's Agnes Bain accompanied the students to the Democratic powwow as part of the Washington Center's faculty host program... Bain reminds us that students will have the opportunity to meet and learn from top political leaders at the Washington Center's seminar, Inauguration: The Transfer of Presidential Power, which will be held in the nation's capital Jan. 15-21... Encouraged by two successful information sessions, Graduate Admissions has scheduled four more for the spring semester. Judy Reynolds says the sessions will be held, Feb. 7, April 5, May 9, and June 7 from 5:30 to 7 p.m. in Sawyer 521...

Suffolk Trustee Brian O'Neill was the recipient of the Outstanding Service Award at the annual law alumni dinner Dec. 1 at the Park Plaza. He's served the annual fund admirably as its chair. Another alum, Chief Justice Robert Stedman of the Mass. Superior Court received the Outstanding Achievement award at the dinner... President Perlman and Suffolk University were featured on the Nov. 28 David Brudnoy evening talk show on WBZ radio. Among the callers was a gentleman who identified himself as a descendant of founder Gleason L. Archer and praised Suffolk for adhering to Archer's educational philosophy...

Suffolk's varsity hockey team is off to its best start ever, winning all six of its games to date. They have been drawing good crowds to home games and are now idle until Jan. 7 when they play Fitchburg State, always one of the tough teams in Division III play... One of the standouts on the Rams' sextet is George Eonas, whose dad, Tony, is a long-time member of the SOM faculty... Director of University Development Jim Mulrooney was among the many, many Boston College alumni who flew to Ireland to take in the B.C.-Army game in Dublin... Our sympathies this month to Pat Brown of the Law Library on the loss of her mother. Earlier Pat had been in Cooperstown, N.Y. where she had been honored by the Baseball Hall of Fame as one of the original women baseball league stars. Mrs. Brown had penned a note to the Winthrop Transcript expressing her joy at Pat's award just a day before she passed away suddenly...

There are now two Suffolk alumni in the Congress of the U.S. Joining veteran Congressman Joe Moakley of Massachusetts is Roland Machlty of Rhode Island, who defeated Ferdinand St. Germaine in the November election... Machlty received his juris doctor's degree from the law school in 1978... Our sincerest best wishes to Judy DeBerio Turner of Institutional Advancement, who completed 10 years' service at the university and will pursue other endeavors... Mike Lavin of Public Management attended the national conference of MASPA in Atlanta and chaired a panel on Federal Deregulation at the ASPA Newport conference and delivered two research papers... MPA Students in public management information systems, under guidance by Public Management's Fran Burke, toasted women in the top at Massachusetts High Tech Corporations at a reception Nov. 9...

SOM Prof. Roger Millen is teaching T'ai Chi Ch'uan at the Cambridge Center for Adult Education and next month will begin teaching a course in Ericksonian Hypnosis at Interface... The Suffolk General Alumni Association will soon unveil a Bachrach photo of the late Dick Jones, long-time Suffolk archivist, who died two years ago. The color portrait will hang in the Alumni Conference room in Sawyer 808 right next to the portrait of another Suffolk legend, Dorothy McNamara, long-time mentor and confidant to Dick Jones... Annette Gentile of the Business Office reminded us that office is once again conducting a Globe Santa collection and is accepting donations... And to all of Suffolk's growing family and to retirees who still follow this column, the happiest and most joyful Christmas and New Years to you and yours. And to those who celebrated the eight days of Chanukah, we hope they were memorable ones. See you in 1989...O